

March 23, 24 & 25, 2009 Hilton Stamford Hotel Stamford, Connecticut

# **Back to Basics**



## Supporting Organizations:

BIMCO • INTERCARGO • INTERTANKO • The Baltic Exchange • Connecticut Maritime Coalition (CMC) • International Shipping Federation (ISF) • Association of Ship Brokers & Agents (ASBA) • Liberian Shipowners' Council • The Hong Kong Shipowners' Association • International Bunker Industry Association (IBIA) • International Chamber of Shipping (ICS) • Society of Maritime Arbitrators, Inc. (SMA) • Hellenic–American Chamber of Commerce • Norwegian–American Chamber of Commerce • National Association of Maritime Organizations (NAMO) • InterManager • Cyprus–U.S. Chamber of Commerce • Admiralty Committee of the Association of the Bar of the City of New York • Chamber of Shipping of America (CSA) • American Salvage Association (ASA) • The Maritime Industry Foundation • The Maritime Law Association of the United States (MLA) • NYMAR: New York Maritime, Inc. • Women's International Shipping & Trading Association (WISTA) • North American Marine Environment Protection Association (NAMEPA) • The Society of Naval Architects and Marine Engineers (SNAME)

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Produced by International Marketing Strategies, Inc. Tel. +1.203.406.0109 ext 3717 • Fax +1.203.406.0110 Email. conferences@cmaconnect.com • Website. www.shipping2009.com March 23, 24 & 25, 2009 Hilton Stamford Hotel, Stamford, Connecticut



# The Connecticut Maritime Association

# SHIPPING 2009 Back to Basics

# Monday, March 23, 2009

# 2:00 pm - SALON A - CONFERENCE CONVENES

## **CMA President's Welcome & Opening Remarks**

Beth Wilson-Jordan, President, Connecticut Maritime Association

# **State of the Industry**

#### Moderator

Stewart H. Wade, Vice President, External Affairs, ABS

#### **Introduction & Opening Remarks**

• VADM Vivien S. Crea, Vice Commandant, United States Coast Guard

#### **Keynote Welcome Address**

• The Honorable Elijah E. Cummings, (D-MD) - Chair, The House Sub-Committee on Coast Guard and Maritime Transportation

#### Has Multilateralism failed? And what does that mean for owners?

• Dr. Peter M. Swift, Managing Director, INTERTANKO

# Operational Safety, Environmental Pressures and Social Responsibility in a Challenging Market

• Capt. Phil M. Davies, Director, Oil Companies International Marine Forum (OCIMF)

#### 3:15 pm - 3:45 pm – Afternoon Refreshment Break Sponsored by: BI NORWEGIAN SCHOOL OF MANAGEMENT

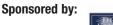
# Governance: The IACS Class Conundrum – Ensuring Safety while under attack, by markets, regulators and courts

• Mr. Kong-Gyun Oh, Chairman & CEO, Korean Register of Shipping and Council Chairman, IACS

# Supply-Demand: Global Market Ramifications, Concerns for owners and charterers.

• Philip A. Embiricos, Director, Embiricos Shipbrokers Ltd. and President, BIMCO

# 5:30 pm – Opening Cocktail Reception in Exhibit Area



STHE MARSHALL

# Tuesday, March 24, 2009

# 8:00 am - 9:00 am – Continental Breakfast in Exhibit Area

Sponsored by:

Society of Maritime Arbitrators, Inc.

8:30 am – SALON A

# **Special Pre-Markets Executive Briefing**

"Marine Transportation 2030" - A look at the future of marine transportation in the year 2030. What are the drivers of change, the critical uncertainties and wild cards, that may shape the future? A stimulating executive briefing and a new frame of reference on the decades ahead

- Dr. Albert Bressand, Executive Director, Center for Energy, Marine Transportation & Public Policy, Columbia University
- Catherine Distler, Research Scholar, Center for Energy, Marine Transportation & Public Policy, Columbia University

## 9:15 am – SALON A

## **CMA Vice President's Welcome & Opening Remarks**

 Molly McCafferty, Manager, Claims and Legal Affairs, Clipper Bulk (USA) Inc. and Vice President, Connecticut Maritime Association

# **Markets**

# The World Economy: An executive briefing on the direction, health and future of the global economy

#### Moderator

• Øivind Lorentzen, III, Chairman, Northern Navigation America, Inc.

#### Panelists

- Dagfinn Lunde, Member of the Board of Managing Directors, DVB Bank SE
- Peter Sandler, Director, Ocean Freight Strategy & Business Development, Louis Dreyfus Commodities
- Jack J. Buono, General Manager, Global Marine Transportation Optimization, ExxonMobil Refining & Supply Co.

## 10:30 am – Morning Refreshment Break



## 11:00 am - SALON A - Session Resumes

A granular look at major shipping sectors in the current market: Prospects and Issues. What do a half dozen owners think will happen in 2009?

#### Moderator

• Michael Drayton, Chairman, The Baltic Exchange

#### **Panelists**

- Jesper Bo Hansen, President, TORM USA LLC
- Angela A. Chao, Deputy Chairman, Foremost Group
- Jack Noonan, President, Chembulk Tankers LLC
- Craig H. Stevenson, Jr., Chairman & CEO, Diamond S. Management LLC
- Gary Vogel, CEO, Clipper Bulk (USA) Inc.
- Basil G. Mavroleon, Manager, Projects Group, Charles R. Weber Company, Inc. & Managing Director, WeberSeas (Hellas) S.A.

## 12:30 pm – Luncheon Reception in Exhibit Area

## 1:00 pm - 2:00 pm - Luncheon - SALON B

Sponsored by:

# Keynote Speaker

Bernard Anne, Managing Director, Marine Division, Bureau Veritas

#### And Professional Mariner "Plimsoll Awards"

The editors of Professional Mariner magazine will present three Samuel Plimsoll Awards, two for Outstanding Service, one for an individual and one for an organization, who have been instrumental in making the industry safe for mariners. The third, for Innovation, to recognize a product, service or procedure that significantly improves the well-being of seafarers.

# **AFTERNOON BREAKOUT SESSIONS**

## 2:15 pm - 5:15 pm - Track A - SALON A

# Piracy and War Risks – A Current Intelligence Briefing. Practical issues for owners and charterers.

Sponsored by:



#### Moderator

• Svein Ringbakken, The Norwegian Shipowners' Mutual War Risks Insurance Association An executive briefing on the threats against international peace and stability: Terror and Piracy - a clash between Pre-Modern and Post-Modern societies. Why today?

 Professor Christopher Coker, International Relations Department, The London School of Economics & Political Science

The world's maritime "Hot Spots" and what owners and managers need to consider

• Simon Sole, CEO, Exclusive Analysis Ltd.

Recent Acts of Piracy: Safety, Human, Commercial and Settlement issues of paramount importance to owners, managers, Flag States, insurers and charterers

James Gosling, Partner, Holman Fenwick Willan

# Risk Management – Steps management must take to protect their personnel and assets

• Capt. Pradeep Kale, Vice President, Health, Safety, Environment & Quality, Teekay Marine Services

# Communications imperatives following an attack: Concerns for crew, families, media, government and industry

Martin Baxendale, Partner, MTI Network

## 2:15 pm - 5:15 pm - Track B - The Glen

# Critical Challenges faced by the entire industry – Dealing with a Distressed Market.

#### Moderator

• Brad L. Berman, President, Liberian Registry

Repossessions: Costs, Risks, and Opportunity - preserving value

• Jean Richards, Director, Quantum Shipping Services Ltd.

Progressive Solutions: Facing higher costs of business in an uncertain freight market – Finance, Crew, Maintenance and Repair, Bunkers, Insurance and Claims: Strategies for securing your future

• Roberto Giorgi, President, V.Ships and President, InterManager

#### Avoiding Sitting Duck Syndrome:

Defensive strategies for public shipping companies

Keith E. Gottfried, Partner, Blank Rome LLP

Maintaining vessel safety in a down market: The technical demands of lay-up and breakout. Meeting vessel maintenance, regulatory and survey requirements. What an owner must expect.

Bernard Anne, Managing Director, Marine Division, Bureau Veritas



#### Advantages in Global Maritime Workouts: A Lawyer's Tale

• Jovi Tenev, Partner, Holland & Knight LLP

The five most common excuses for not using e-commerce to reduce ship operating costs by up to 20% - and why they are invalid

Paul Ostergaard, CEO, ShipServ Ltd.

#### 3:30 pm - 4:00 pm Afternoon Refreshment Break

Sponsored by: RANDIVE INC

4:00 pm - 5:15 pm – Breakout Sessions resume in Salon A and The Glen

## 5:30 pm – Cocktail Reception in Exhibit Area

Sponsored by:

## SHIPSERV

## 5:30 pm – 7:30 pm – Job Fair in Aspen, Birch & Chestnut

#### **Rooms and Foyer**

The CMA Shipping 2009 Job Fair is a continued new feature of the show, created by the ideas and demands of our members. A forum to benefit both companies looking for gualified employees and prospective job seekers, there will be table-top displays hosted by companies looking to hire.

# Wednesday, March 25, 2009

#### 8:00 am - 9:00 am - Continental Breakfast in Exhibit Area

SYSTEMS

Sponsored by:

CHESAPEAKE SHIPBUILDING 9:15 am – SALON A

Sponsored by:

## Industry and Regulators Summit

Members of the U.S. Coast Guard, Class, Managers, and Shipowners, will participate in a wide-ranging discussion of safety, policy, regulatory and environmental rules. The goal, a fuller understanding of the costs, risks and responsibilities that drive all sides in the pursuit of common safety goals and objectives.

## **Critical Issues:**

Ensuring safety, quality and the enforcement of regulation in shipping – Is Plimsoll rolling over in his grave?

The latest MARPOL and National Pollutant Discharge Elimination System (NPDES) program – After three months how is it working? Are we introducing new rules and regulations the best ways possible?

Criminal Concerns: Balancing an owners desire to be on scene of an incident versus the threat of arrest; Detaining seafarers: Necessary? Cruel and Unusual? Balancing human rights with legal interests.

Ballast Water, Emissions, Piracy, Port Security - These and other issues pit interests against each other and beg the question "who is the 500 pound gorilla today?" What can a shipowner do?

Balancing the many costs of security against the threat of attack. Are port delays, vessel inspections and security regulations drowning trade?

#### Moderator

Douglas B. Stevenson, Director, Center for Seafarers' Rights, Seamen's Church Institute

#### **Panelists**

- Ole Stene, Managing Director, Aboitiz Jebsen Bulk Transport Corp., past President of InterManager and Member of InterManager **Executive Committee**
- Admiral James A. Watson, Director, Prevention Policy, Marine Safety, Security & Stewardship, United States Coast Guard, or
- Admiral Brian M. Salerno, Assistant Commandant for Marine Safety, • Security, United States Coast Guard
- Rob Lomas, Secretary General, INTERCARGO
- Alan Gavin, Marine Business Director, Lloyd's Register
- John A. Witte, Jr., President, American Salvage Association
- Clay Maitland, Managing Partner, International Registries, Inc. and Founding Chairman, NAMEPA

10:30 am – Morning Refreshment Break



11:00 am – SALON A – Session Resumes

12:15 pm – Luncheon Reception in Exhibit Area Sponsored by: K&L GATES

# 12:45 pm - 2:00 pm – Luncheon – SALON B

Sponsored by: 🖉 🖓

#### LIBERIAN REGISTRY

A Celebration of the 60th Anniversary of the Liberian Registry

Scott R. Bergeron, COO, Liberian Registry

### AFTERNOON BREAKOUT SESSIONS

## 2:15 pm - 5:15 pm - Track A - THE GLEN

# Legal Session: Current Issues and Developments in Admiralty Law



Co-sponsored by: The Maritime Law Association of the United States (MLA) & The Admiralty Committee of the Association of the Bar of the City of New York.

#### Moderator

• Raymond J. Burke, Jr., Counselor at Law & Partner, Burke & Parsons

## What to expect in Environmental Enforcement in the Obama Administration

• Barry M. Hartman, Partner, K&L Gates

# Alternative Means of Obtaining Security: Rule B Attachments and Beyond Rule B, What's Next?

• Neil A. Quartaro, Associate, Watson, Farley & Williams (New York) LLP

## When Market Volatility Overtakes Counterparty Expectations: Legal Rights and Remedies in FFA Disputes

Bruce G. Paulsen, Partner, Seward & Kissel LLP

#### **Criminalization of Seafarers**

• Colin de la Rue, Partner, Ince & Co.

# Cap and Trade: The developing EU architecture and strategies for progressive owners and managers

• Nicholas Rock, Partner, Dewey & LeBoeuf LLP

#### **Places of Refuge**

Alfred J. Kuffler, Partner, Montgomery, McCracken, Walker & Rhoads, LLP

The Maritime Law Association of the United States ("MLA") has been certified by the New York State Continuing Legal Education Board as an Accredited Provider of continuing legal education in the State of New York. The MLA will issue CLE credits to New York attorneys who attend the program. The session should qualify for 3.5 credit hours (based on the NY 50 minute credit hour). Attorneys from states other than New York may be entitled to CLE credits for attending the program. They must contact their states' CLE boards regarding obtaining CLE credits. This program is appropriate for both newly admitted and experienced attorneys. *CLE financial aid assistance is available for attorneys who wish to attend CLE courses sponsored by the Maritime Law Association of the United States, but who find it difficult to attend due to cost considerations. Details regarding the Maritime Law Association's financial aid policy and the application process can be obtained by contacting: Lorraine Parsons by email: conferences@cmaconnect.com Tel: +1.203.406.0109 Ext 3717, Fax: +1.203.406.0110.* 

# 2:15 pm - 5:15 pm - Track B - SALON A Sponsored by:

Thinking outside and inside the environmental box: Programs and initiatives that contribute to the pursuit of industry innovation and strategies for enhancing their future development.

#### Introduction

• Frank August, Director, Business Development - Americas, Inmarsat

#### Moderator

• RAdm. Robert C. North, USCG (Ret.), President, North Star Maritime Inc.

# LNG and CNG: Fuel for the future, challenges to market. Is gas a feasible alternative to bunkers in the future?

• Leo Schnellmann, Technical Director, Wärtsilä North America, Inc.

#### VOC and innovative Ballast Water Exchange

• Per Lothe, Director, Knutsen OAS Shipping AS

#### Combining originality of thinking with a real and practical understanding of commercial shipping

• Colin Whybrow, Head of Communications, Greenwave International Ltd.

Discussion: Meeting new challenges with innovative ideas and technology. Dealing with regulatory, oversight and the approval process. Standards - who sets them? Are we appropriately promoting innovation? Collaboration versus anti-trust on behalf of safety and the environment, do we have it right? Is industry the right place to incubate its own innovation? Who Pays?

#### **Panelists**

- Tor E. Svensen, COO, Det Norske Veritas
- Peter Hinchliffe, Marine Director, International Chamber of Shipping
- Paul Holthus, Executive Director, World Ocean Council

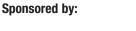
3:15 pm - 3:45 pm – Afternoon Refreshment Break Sponsored by: CLYDE&CO



5:15 pm – Conference ends

Commodore Award presented to the 2009 Commodore Capt. Wei Jiafu, President & CEO, COSCO Group

# 'Til Late – Commodore Afterglow – Hotel Lobby







Photos by: Chris Preovolos (www.preovolos.com)

# **CONFERENCE & EXPOSITION SCHEDULE**

For ease of planning, we are pleased to provide the following Conference Overview: (please note that times may be adjusted slightly)

# **MONDAY, MARCH 23, 2009**

11:30-1:45 pm	– WISTA Lunch (Salon B) with Guest VADM	
	Vivien Crea (Separate sign-up required)	
2:00-7:30 pm	– Exhibits Open	
2:00 pm	– Conference Convenes:	
until 5:15 pm	State of the Industry (Salon A)	
3:15 pm	<ul> <li>Afternoon Refreshment Break</li> </ul>	
5:30-7:30 pm	<ul> <li>Opening Cocktail Reception</li> </ul>	

# TUESDAY, MARCH 24, 2009

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8:00-9:00 am	<ul> <li>Continental Breakfast</li> </ul>					
8:30-9:10 am	- Pre-Markets Executive Briefing (Salon A)					
9:15 am	– Markets (Salon A)					
until 12:15 pm						
10:00 am-7:30 pm – Exhibits Open						
10:30 am	<ul> <li>Morning Refreshment Break</li> </ul>					
12:30 pm	<ul> <li>Luncheon Reception in Exhibit Area</li> </ul>					
1:00-2:00 pm	<ul> <li>Delegates Luncheon (Salon B)</li> </ul>					
	AFTERNOON BREAKOUT SESSIONS					
2:15-5:15 pm	– Track A – Piracy & War Risks (Salon A)					
2:15-5:15 pm	Track B – Critical Challenges (The Glen)					
3:30 pm	<ul> <li>Afternoon Refreshment Break</li> </ul>					
5:30-7:30 pm	<ul> <li>Evening Cocktail Reception</li> </ul>					
5:30-7:30 pm	– Job Fair (Aspen, Birch & Chestnut)					

# WEDNESDAY, MARCH 25, 2009

8:00-9:00 am	<ul> <li>Continental Breakfast</li> </ul>					
9:15 am-12:15 pm – Industry & Regulators Summit (Salon A)						
10:00 am-7:30 pm – Exhibits Open						
10:30 am	<ul> <li>Morning Refreshment Break</li> </ul>					
12:15 pm	<ul> <li>Luncheon Reception in Exhibit Area</li> </ul>					
12:45-2:00 pm	<ul> <li>Delegates Luncheon (Salon B)</li> </ul>					
	AFTERNOON BREAKOUT SESSIONS					
2:15-5:15 pm	– Track A – Legal Session (The Glen)					
2:15-5:15 pm	<ul> <li>Track B – Industry Innovation (Salon A)</li> </ul>					
3:15 pm	<ul> <li>Afternoon Refreshment Break</li> </ul>					
5:15 pm	- Conference Ends					
5:45 pm	- Commodore Gala Reception in Exhibit Area					
7:30 pm	– Commodore Gala Dinner (Le Grand Jardin)					
'Til Late	<ul> <li>Commodore Afterglow (Hotel Lobby)</li> </ul>					





		YES! I WOULD LIKE TO	) BECOME A	SHIPPING 2009 DELEGATE!			
You can also register online at <u>http://www.shipping2009.com</u>							
Note	e: Members inclu	ude CMA Members, Emp	oloyees/Meml	pers of Supporting Organizations & Event Sponsors			
FULL CONFERENCE:							
Includes: All Sessions, Delegate Ha Gala Dinner Reception and Commo			-	s, Lunch Receptions & Luncheons and Evening Receptions, re Afterglow.			
CMA Member	\$1,300	Non Member	\$1,600	I would like to join the CMA today at \$50 per year (U.S.) or			
without Gala Dinner	\$1,100	Without Gala Dinner	r <b>\$1,400</b>	\$70 per year (overseas) to take advantage of the special member rate!			
PARTIAL CONFERENCE:							
Monday, March 23 includes Aftern	noon Session, CD o	of Speaker Presentations, D	elegate Handb	ook, Afternoon Coffee and Evening Opening Reception.			
CMA Member	\$495	Non Member	\$645	Join the CMA today!			
Tuesday, March 24 includes All Tu Tuesday Evening Reception.	iesday Sessions, C	D of Speaker Presentations	, Delegate Han	lbook, Tuesday Breakfast, Lunch Reception & Luncheon, Coffees and			
CMA Member	\$595	Non Member	\$745	Join the CMA today!			
Wednesday, March 25 includes All Wednesday Sessions, CD of Speaker Presentations, Delegate Handbook, Wednesday Breakfast, Lunch Reception & Luncheon, Coffees, Gala Dinner Reception and Commodore Gala Dinner* and Commodore Afterglow. (NOTE: *Available on a first come/first serve basis with preference given to Full Conference delegates).							
CMA Member	\$795	Non Member*	\$945	Join the CMA today!			
without Gala Dinner	\$595	without Gala Dinner	r \$745	Join the CMA today!			
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CANCELLATIONS: Should you be unable to attend the conference for any reason, please inform us in WRITING and a credit voucher will be issued towards any CMA product. Substitutions are welcome at any time, please inform us in writing of substitutions. If for any reason the CMA decides to cancel this forum, CMA does not accept responsibility for covering airfare, hotel or any other costs incurred by registrants. Program content subject to change without notice.